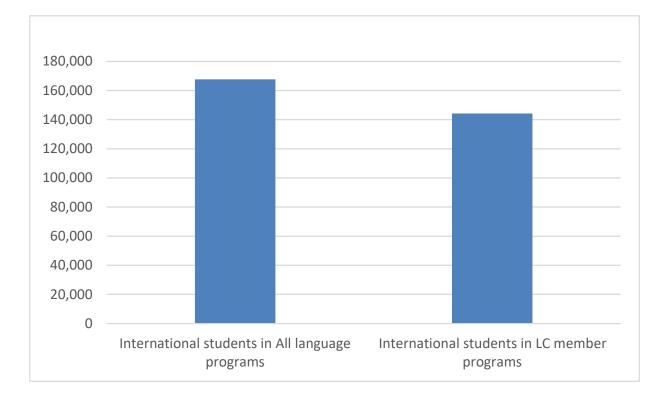
Roslyn Kunin & Associates, Inc. Presents

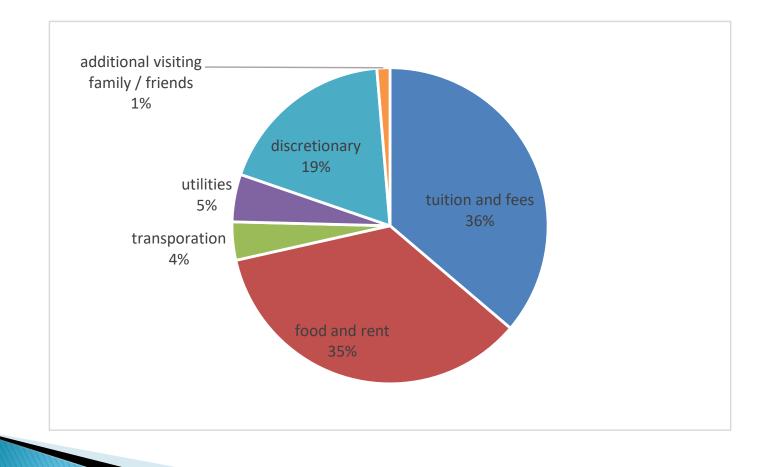
Economic Impact of International Students in Language Education Programs in Canada

What does Canada's Language Education Offer to International Students?

Number of international students in language education programs in Canada in 2019...



Annual spending in Canada in 2019 almost \$1.8 billion...



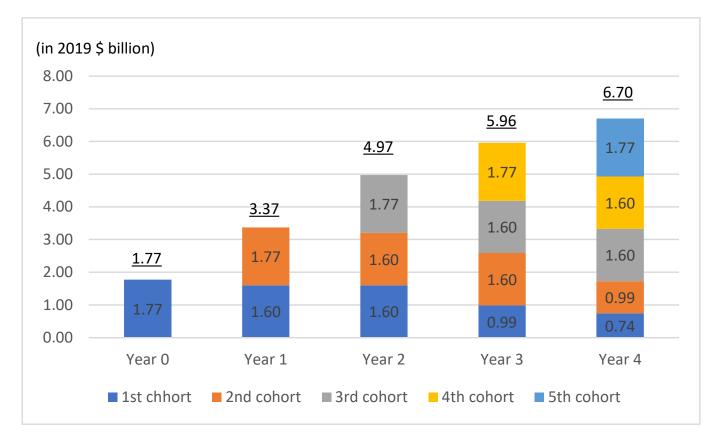
Direct economic impacts of international students in language programs in 2019...



Total economic impacts capture indirect, as well as, induced impacts...

| | Direct and Indirect Impacts | Direct, Indirect and Induced Impacts |
|---------------------------|--------------------------------|--|
| GDP | \$1.4 billion | \$1.8 billion |
| Jobs | 16,440 | 19,830 |
| Government Tax Revenue | \$367 million | \$448 million |

Economic impacts of international language students go beyond their initial language education ...



Impact of Pandemic

- Impact of Pandemic
- Negative
- -will last at least until 2023.
- -cross border hardest hit
- -greatly increased world competition of international students

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Positive
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- -Canada still desirable for internationals
- -huge market for up-skilling and reskilling Canadians
- Need to:
- -accept reality. Changes are long lasting
- -change delivery methods
- -adjust products
- Market
- -remember you add great value.



Roslyn Kunin & Associates, Inc. April 21 2021



Roslyn Kunin & Associates, Inc.

Phone 604 736 0783

<u>http://www.rkunin.com/</u> <u>rkunin@rkunin.com</u>